

NSR, Inc. is a consulting and construction management firm serving clients in the construction industry with a variety of services that help them maintain better control over their organizational resources. NSR guides organizational development and designs complete cost control systems. Clients are then able to tell, at any time and on any project, what costs are for material, manpower, and equipment.

NSR also works with clients to develop a bid strategy that helps the company determine where they are in the marketplace and where they should be. A carefully analyzed and planned bid strategy that factors in cost control and accurate estimating, greatly improves chances of a successful and profitable bid.

ABOUT NIAN S. ROBERTS

Born in Sacramento, where he attended local schools, Nian graduated from the University of California at Berkeley with a Bachelor of Science Degree in Civil Engineering in 1950. While there, he was a member of the Chi Epsilon and Tau Beta Pi Engineering Honor Societies. Following graduation, he served for two years in the Korean War as a Company Commander in the U.S. Army Corp of Engineers.

Nian S. Roberts joined A. Teichert and Son, Inc., in June 1950 as an engineer; and eventually served as District Manager in Woodland, Stockton and Sacramento. From 1971 until his retirement in 1986, he was Vice President and Manager of Teichert Construction. During his 36 years with Teichert he managed the Aggregate, Asphalt, and Ready-Mix Concrete Operations and was responsible for over \$100,000,000 of construction projects a year. These included construction of portions of Highways I-5, I-80, 99,505,113, Guy West Bridge, K Street Mall, Sacramento Light Rail Facilities and Industrial, Commercial and Residential in Northern California and Nevada such as Tahoe Donner and Northstar.

Nian has served as arbitrator and expert witness in a variety of industry related conflicts. He was also a member of Dispute Review Boards for the LA County Metro System, Caltrans and the City of Folsom.

Active in the Associated General Contractors of California, he was instrumental in the formation of the AGC Political Action Committee and also served as its Chairman. Nian was a member of the Board of Directors for 12 years and also Chairman of the Long Range Planning Committee, Chairman of the Delta-Sierra District, Chairman of the AGC California State License Board of Liaison Committee, a State Director and State Treasurer in 1987, and a member of the 1996 Executive Committee.

HONORS AND AFFILIATIONS:

- Registered Professional Engineer, A & B California State Contractors' License, American Society of Civil Engineers/Member, American Society of Military Engineers/Member, Panel Member of the American Arbitration Association, Associated General Contractors of California/Member.
- Nian S. Roberts has been honored by a California State Senate Resolution for his years of service to the community and the construction industry.
- He was a past president of the Arden Little League which honored his years of service by naming their facility the "Nian S. Roberts Fields." Nian was Yolo County Chairman of the American Red Cross Annual Fund Raising Drive, and a former member of the Sacramento and Stockton 20-30 Clubs, Woodland and South Sacramento Rotary Clubs, Sacramento Chamber of Commerce, Commercial Exchange Club of Stockton, Davis Chancellor's Club, and the University of California Robert Gordon Sproul Associates. Presently he is a member of the Sacramento Rotary Club Paul Harris Fellow, Sutter Club, Comstock Club, North Ridge Country Club, the Beavers, and Fremont Presbyterian Church.